santalucía

During its rapid business expansion, santalucía had acquired a multitude of different IT systems and applications, all requiring very specific and costly maintenance and management. santalucía migrated most of its operating systems to SUSE® Linux Enterprise Server, providing the business with an efficient and stable technological backbone that supports core processes to enable further growth.

Overview

santalucía is an insurance firm established over 92 years ago and specializes in safeguarding people's assets. The company reports profits of over EUR 100 million, investments of over EUR 4,000 million and a wide portfolio of products. santalucía specializes in providing solutions for families, and its highly customer-centric outlook means that it is committed to delivering impeccable customer service. The company is a leader in the Death and Assistance Insurance sector, with market shares of 30.89%, and is also a prominent player in other insurance areas.

Challenge

While business expansion generates exciting opportunities to open up new revenue streams, it can also make it necessary for companies to revise existing processes and operations, with a view to maximizing efficiency and eliminating unneccessary cost.

"The SUSE solution helps our IT team to be more productive and bring true value to the business."

SANTALUCÍA

This was precisely the challenge that **santalucía** was facing. "Managing and maintaining what had gradually become a heterogeneous IT environment was proving complex and costly for us, and leveraging our legacy systems was simply no longer viable. We were spending far too much time on system updates and upgrades.

"Because of this we chose to look for a more efficient and profitable way of providing the company with the technology required to facilitate business expansion."

Solution

santalucía reviewed the leading open source operating systems available on the market and soon concluded that SUSE Linux Enterprise Server was the ideal solution or them.

"The SUSE operating system was the solution that offered the best value for money and the required stability and capacity for us to carry out a pain-free migration."

The company chose to migrate the majority of its existing operating systems to SUSE Linux Enterprise Server with Expanded Support, with SUSE Manager providing complete lifecycle management and control for the estate of Linux servers.

santalucía at a Glance:

Established in 1922 in Spain, santalucía is a rapidly growing insurance firm. Employing 140 people, santalucía's IT department provides technology support to the business.

■ **Industry and Location**

Insurance, Spain

■ **Products and Services**

SUSE Linux Enterprise Server with Expanded Support
SUSE Manager

■ **Results**

+ *Cut operating systems costs*
+ *Boosted productivity of the IT department*
+ *Eliminated inefficiencies to support business growth*

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The Expanded Support feature enables **santalucía** to access expert support from SUSE for its remaining instances of Red Hat Enterprise Linux as well as for its SUSE servers.

"The migration process was performed very gradually and smoothly over the course of two years."

santalucía leverages SUSE Linux Enterprise Server to provide a resilient, trusted and solid foundation for its core business applications—such as Tomcat application servers and Oracle Application Server— which in turn enable the company to keep implementing plans and strategies for growth.

To manage updates and patches rapidly and consistently, **santalucía** uses SUSE Manager, which also offers automated provisioning of virtual servers and enhances system security and control.

Results

With the SUSE solutions in place, **santalucía**'s business-critical applications have the efficiency, stability and reliability they need to support continuous corporate growth.

"Thanks to SUSE Linux Enterprise Server and SUSE Manager we have boosted productivity and slashed the costs connected with managing and maintaining a complex, heterogeneous environment of multiple operating systems. This allows **santalucía** to keep pursuing its ambitious expansion plans."

By increasing capacity and scalability in its Linux landscape, the company can now respond to new deployment requests in a faster, more effective way.

To read more customer success stories, visit:
www.suse.com/success

Contact your local SUSE Solutions Provider, or call SUSE at:

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