

SUSE Discovery Services: The First Stage of Your Digital Transformation Journey

Digital transformation aligns you with your customers and speeds up the pace of innovation. It addresses the shifting balance of power between customers and businesses. And, in a recent study*, “80% of respondents admitted that they believe their company is at risk of collapse if they fail to meet digital transformation.” Don’t be one of them. Start your transformation journey with SUSE Discovery Services.

SUSE Discovery Services at a Glance:

The Discover phase of your transformation project results in a proposed solution to get you from where you are to where you want to go. SUSE Discovery Services is a fixed-cost packaged offering that provides an on site engagement that will:

- **Align:** your business objectives and your IT requirements
- **Explore:** open-source solutions that meets your business objectives
- **Develop:** a high-level roadmap detailing solutions that get you where you want to go

Start with SUSE

All successful projects have to start somewhere. However, in a recent interview with Katy Ring, research analyst with 451 Research Group, shared that many IT shops are sitting “like rabbits paralyzed” when it comes to digital transformation projects. Often the most difficult part of any project is simply starting.

The SUSE Global Services team recognizes this. To help you jumpstart your digital journey, start every transformation project with SUSE Discovery Services.

SUSE Discovery Services are one-day on-site sessions that bring together business and IT leaders. They can jumpstart transformative projects such as:

- Integrating software-defined storage with your existing infrastructure
- Migrating from SAP Business Suite to SAP S/4HANA
- Accelerating application delivery
- Migrating to SUSE Enterprise Linux

This working session provides you the opportunity to engage with SUSE technical and business professionals who can help align your business and IT goals. SUSE consultants work with you to define and clarify your specific use cases to help you achieve your desired business goals.

The First Step to Successful Projects

Discovery Services is the first step in your transformation journey. Our technical and business professionals listen to your goals and share the best open source solution and service options to help you achieve those goals.

Through white-boarding and architectural discussions, our team discuss topics such as:

- The current state of your business and your desired outcomes
- How best to align business goals with IT objectives
- Suggested open source solutions and integration options
- Existing resources and gap analysis

“There’s a lot of promise in digital technology for sure. But, as many organizations are finding out, actually transforming themselves with digital technology is really hard.”

Gartner**

* *Companies likely to fail if they miss digital transformation*

** *Six Barriers to Becoming a Digital Business, and What You Can Do About Them*

SUSE consultants will work with you to define and clarify your specific use cases to help you achieve your desired business goals. Start every transformation project with SUSE Discovery Services.

Contact us at:
www.suse.com

The ultimate goal of a Discovery Services session is to provide you with a high-level roadmap that provides the right next step that allow you to confidently start your transformation project.

Ready

Kick off a Discovery Services session with a brief phone call with our SUSE experts.

Set

Schedule the session with the appropriate people from both SUSE and your organization.

Go

Discuss your current solutions and infrastructure and determine desired business outcomes. Perform a high-level gap analysis. Explore technology trends and the right open source solutions that will provide the desired outcomes. White board a high-level technology solution addressing both your resources and technology.

“Partnering with an open-source vendor with a strong services arm can fortify internal IT teams and help ensure a seamless [digital] transformation.”

KATY RING

Research Analyst
451 Research Group

Next Steps to Transformation

The output of the workshop is a high-level plan to guide you in meeting your business outcomes. This is the roadmap you can use to confidently get you from where you are to where you want to go with open source solutions.

Your personalized report will include:

- Suggested best practices
- Recommended open source solutions
- Suggested future-state architecture
- High-level roadmap with progression steps

With your personalized Discovery Service report, you are ready to enter the Design phase of your project. During the Design phase, you will work with SUSE consulting to determine design details specific to your implementation.

SUSE Assist: Design Services is ideal for accelerating implementation, helping you avoid unnecessary pitfalls during deployment.

The road to digital transformation can be bumpy, but it doesn't have to be with SUSE Global Services by your side. Simplify, modernize and accelerate your IT transformation. Start every project with SUSE Discovery Services.

“SUSE’s willingness to listen to our needs and go the extra mile to deliver sets them apart from other vendors we’ve worked with.”

DANIEL KIRKWOOD

Director of Global Hosting Infrastructure and Operations
Adient